



इरकॉन इंटरनेशनल लिमिटेड
(भारत सरकार का उपक्रम)
IRCON INTERNATIONAL LIMITED
(A Govt. of India Undertaking)
An integrated Engineering and Construction Company



IRCON/SECY/STEX/124

30th June, 2021

BSE Limited Listing Dept./ Dept. of Corporate Services Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400001 बीएसई लिमिटेड लिस्टिंग विभाग / कॉर्पोरेट सेवा विभाग पी. जे. टावर्स, दलाल स्ट्रीट मुंबई- 400001 Scrip code / ID: 541956 / IRCON	National Stock Exchange of India Limited Listing Department Exchange Plaza, Plot no. C/I, G Block Bandra –Kurla Complex, Bandra (East) Mumbai – 400051 नेशनल स्टॉक एक्सचेंज ऑफ इंडिया लिमिटेड लिस्टिंग विभाग एक्सचेंज प्लाजा, प्लॉट नं सी / आई, जी ब्लॉक बांद्रा-कुर्ला कॉम्प्लेक्स, बांद्रा (पूर्व) मुंबई-400051 Scrip Code: IRCON
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Ref.: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sub: Intimation of Investor Presentation- Q4 & FY21/ निवेशक प्रस्तुति की सूचना- Q4 और FY21

Dear Sir/ Madam, महोदय / महोदया,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of Investor Presentation for the fourth quarter & Financial Year ended on 31st March, 2021.

Please take note of above information on record.

सेबी (सूचीकरण दायित्व और प्रकटीकरण आवश्यकताएं) विनियम, 2015 के विनियम 30 के अनुसार, चौथी तिमाही और 31 मार्च, 2021 को समाप्त वित्तीय वर्ष पर निवेशक प्रस्तुति की प्रति संलग्न है।

कृपया उपरोक्त जानकारी को रिकॉर्ड पर लें

धन्यवाद,

भवदीया,
कृते इरकॉन इंटरनेशनल लिमिटेड

रितु अरोड़ा
30/06/2021

(रितु अरोड़ा)
कम्पनी सचिव एवं अनुपालन अधिकारी
सदस्यता क्र.: FCS 5270





IRCON INTERNATIONAL LTD

Q4 & FY21 INVESTOR PRESENTATION





Financial Highlights



Performance Indicator



Financials



Order Book



Projects



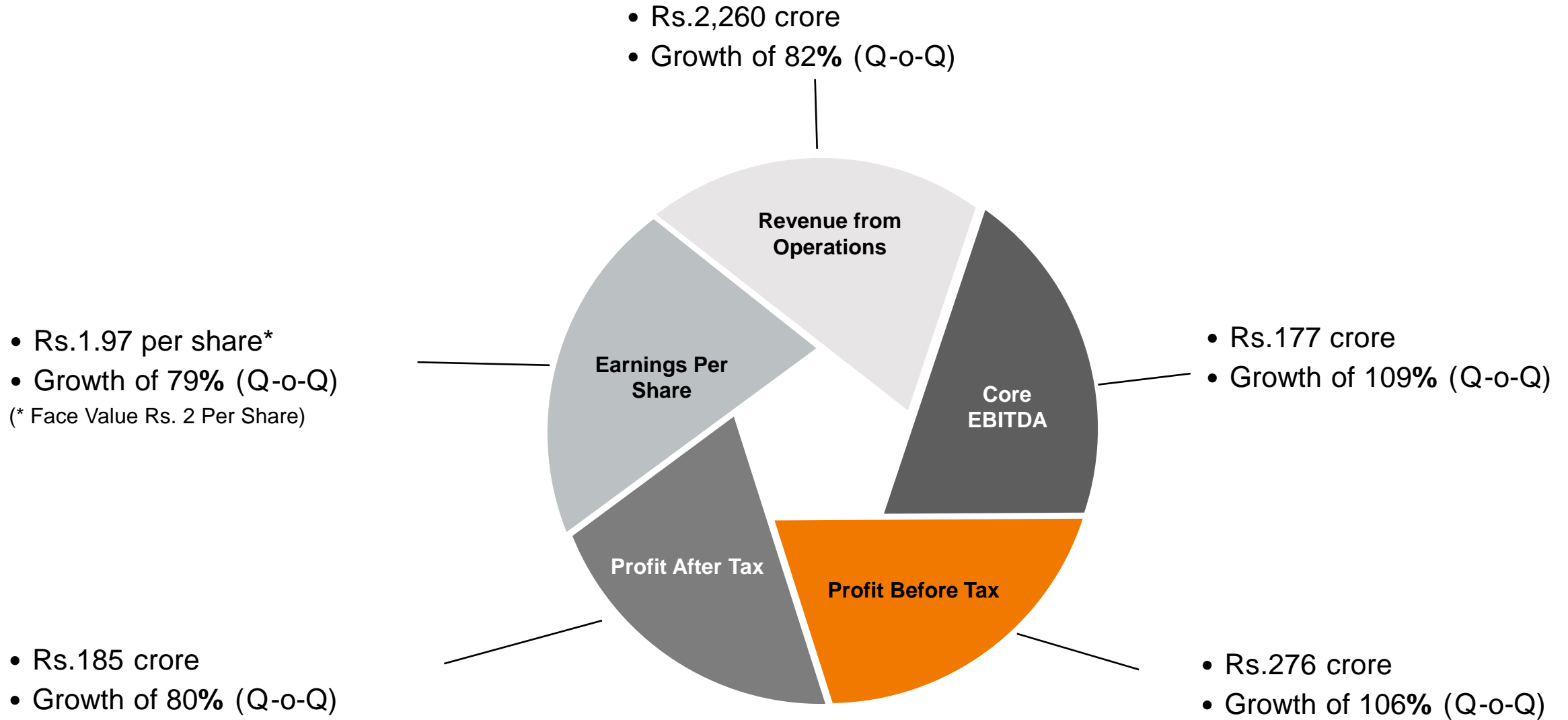
Awards



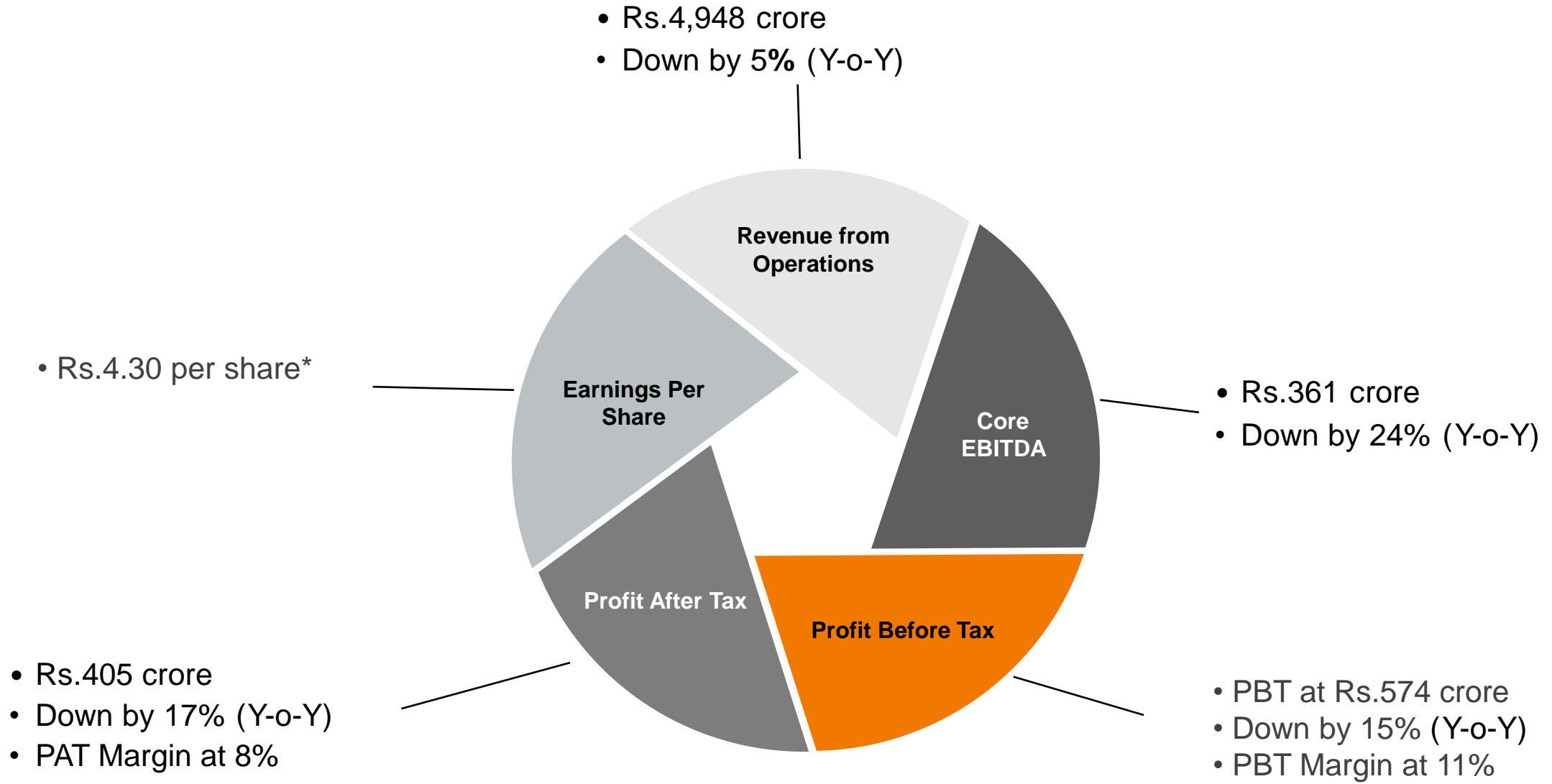
Financial Highlights



Q4FY21 Financial Highlights



FY21 Financial Highlights



*IRCON underwent 1:5 Stock split in April 2020 and Bonus issues in the ratio of 1:1 in May 2021

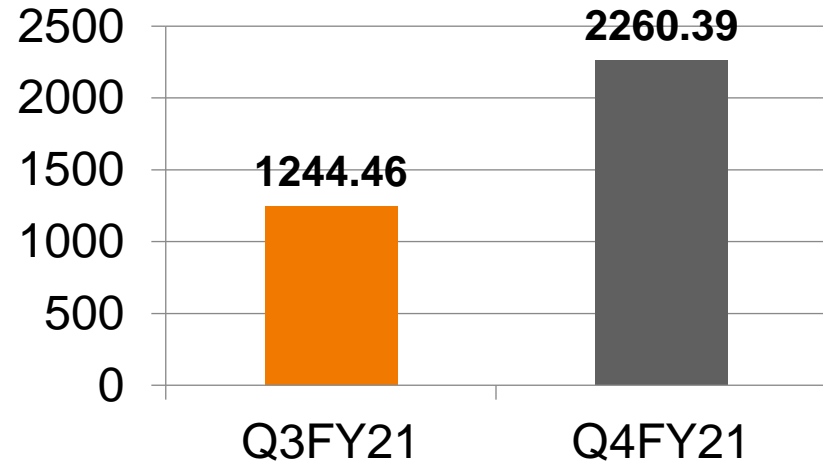


Performance Indicators

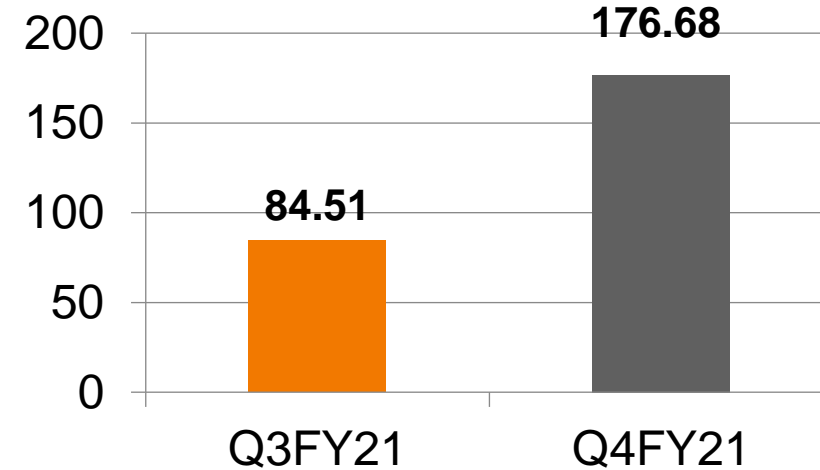


Q4FY21 Performance Indicators

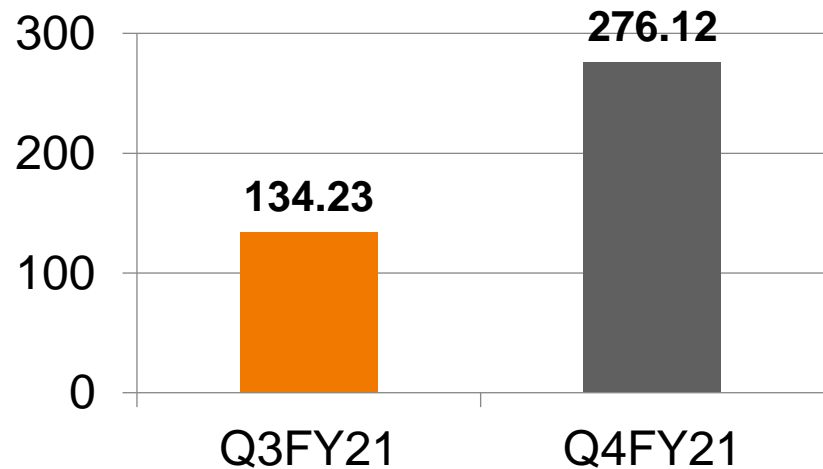
Revenue from Operations



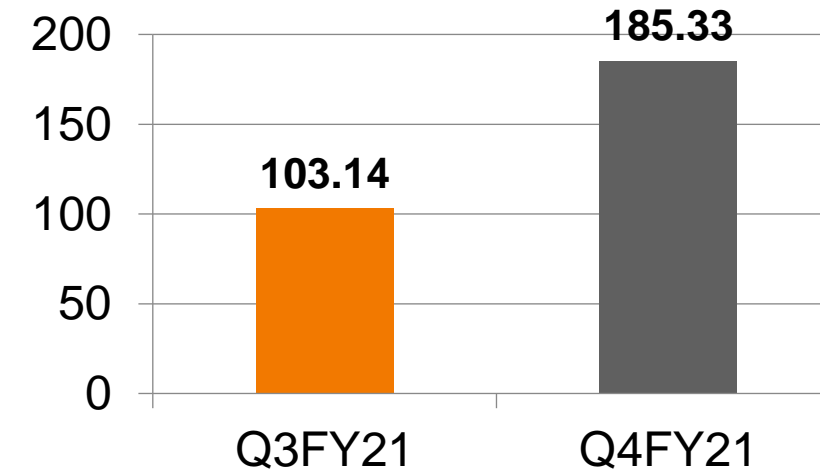
Core EBITDA



Profit Before Tax

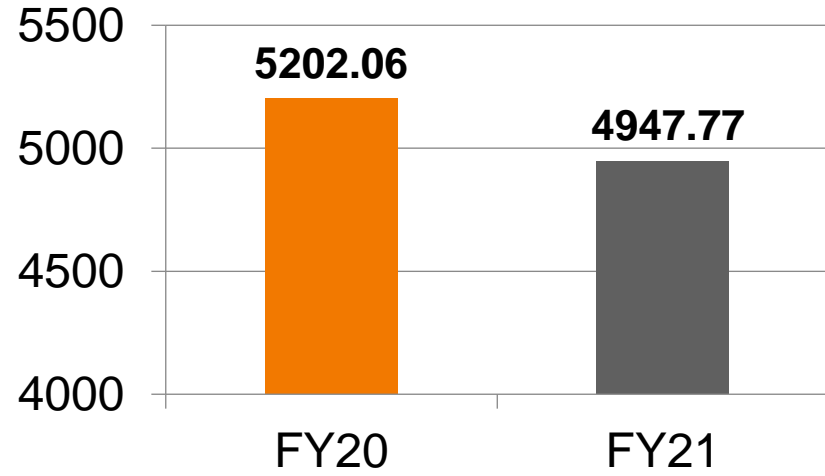


Profit After Tax

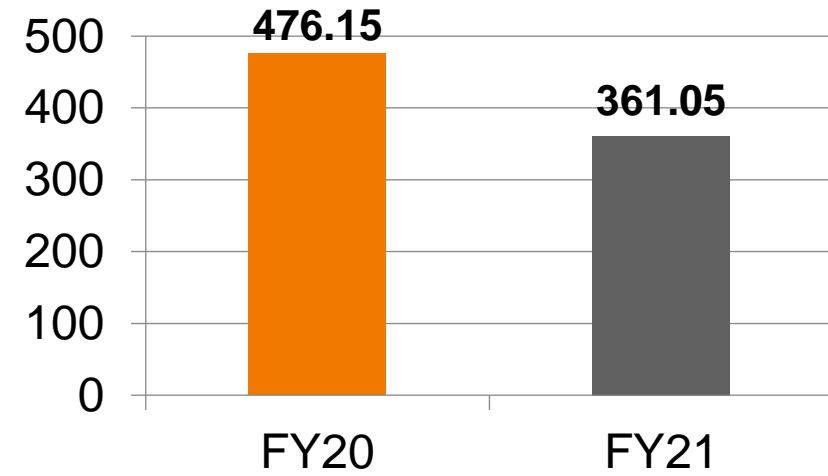


FY21 Performance Indicators

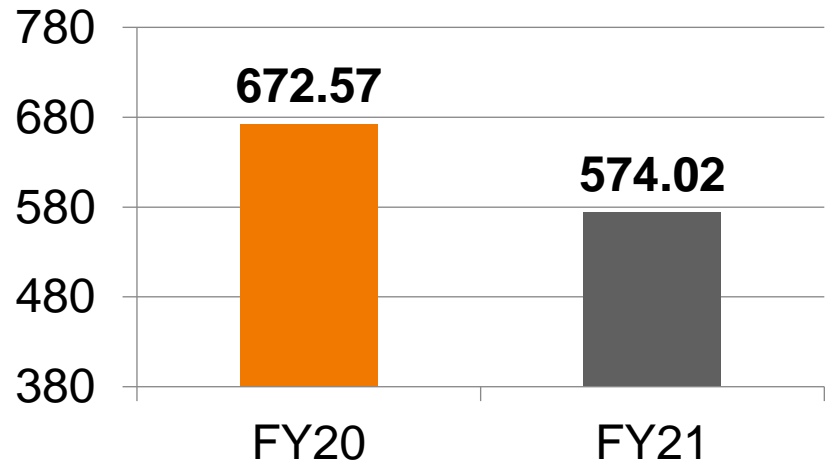
Revenue from Operations



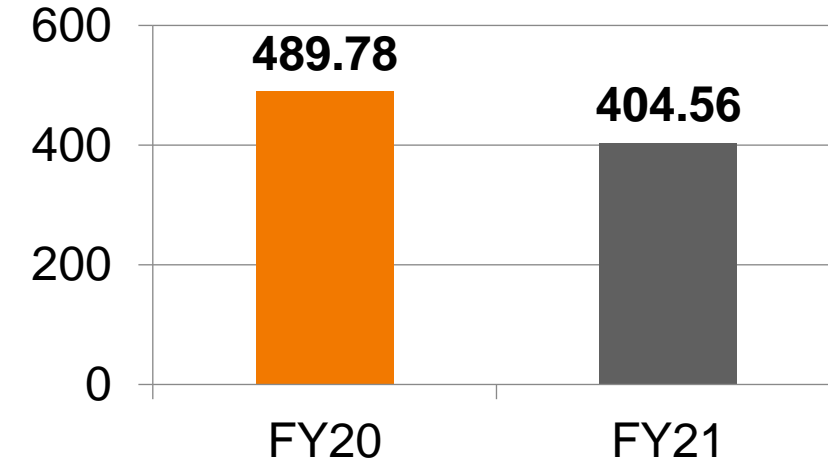
Core EBITDA



Profit Before Tax



Profit After Tax



Financials



Q4 FY21 Income Statement (Standalone)



INCOME STATEMENT (INR Cr)	Q4-FY21	Q3-FY21	Q-o-Q (%)	Q4-FY20	Y-o-Y (%)
Operating Revenue	2,260.39	1,244.46	81.6%	1,788.32	26.4%
Total Expenses (Excl. Depreciation & Finance Cost)	2,083.71	1,159.95	79.6%	1,658.79	25.6%
Core EBITDA	176.68	84.51	109.1%	129.53	36.4%
Core EBITDA Margins (%)	7.82%	6.79%	103 bps	7.24%	58 bps
Depreciation	6.09	6.26	(2.7%)	5.87	3.7%
Finance Cost	1.86	3.45	(46.1%)	4.38	(57.5%)
Other Income	107.39	59.43	80.7%	42.23	154.3%
Profit Before Tax	276.12	134.23	105.7%	161.51	71.0%
Tax	90.79	31.09	192%	39.09	132.3%
Profit After Tax	185.33	103.14	79.7%	122.42	51.4%
PAT Margin (%)	7.83%	7.91%	(8 bps)	6.69%	114 bps
Other Comprehensive Income	(1.17)	0.91	-	(0.74)	58.1%
Total Comprehensive Income	184.16	104.05	77.0%	121.68	51.4%
EPS Diluted (INR)*	1.97	1.10	79.1%	1.30	51.5%

*IRCON underwent 1:5 Stock split in April 2020 and Bonus issues in the ratio of 1:1 in May 2021



FY21 Income Statement (Standalone)



INCOME STATEMENT (INR Cr)	FY21	FY20	Y-o-Y (%)
Operating Revenue	4,947.77	5,202.06	(4.9%)
Total Expenses (Excl. Depreciation & Finance Cost)	4,586.72	4,725.91	(3.0%)
Core EBITDA	361.05	476.15	(24.2%)
Core EBITDA Margins (%)	7.30%	9.15%	(185 bps)
Depreciation	24.84	15.93	(55.9%)
Finance Cost	14.73	27.31	(46.1%)
Other Income	252.54	239.66	5.4%
Profit Before Tax	574.02	672.57	(14.7%)
Tax	169.46	182.79	(7.3%)
Profit After Tax	404.56	489.78	(17.4%)
PAT Margin (%)	7.78%	9.00%	(122 bps)
Other Comprehensive Income	(1.21)	(2.95)	(59.1%)
Total Comprehensive Income	403.35	486.83	(17.1%)
EPS Diluted (INR)*	4.30	5.21	(17.5%)

*IRCON underwent 1:5 Stock split in April 2020 and Bonus issues in the ratio of 1:1 in May 2021

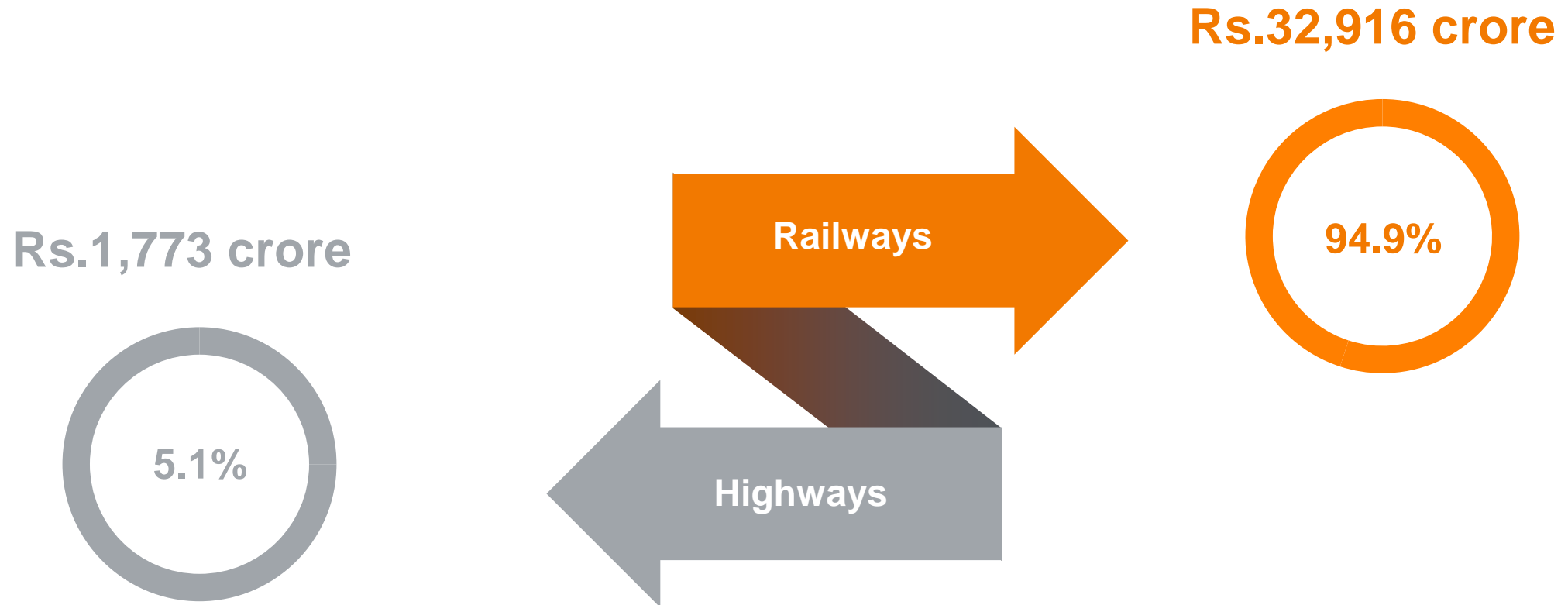


• Order Book •



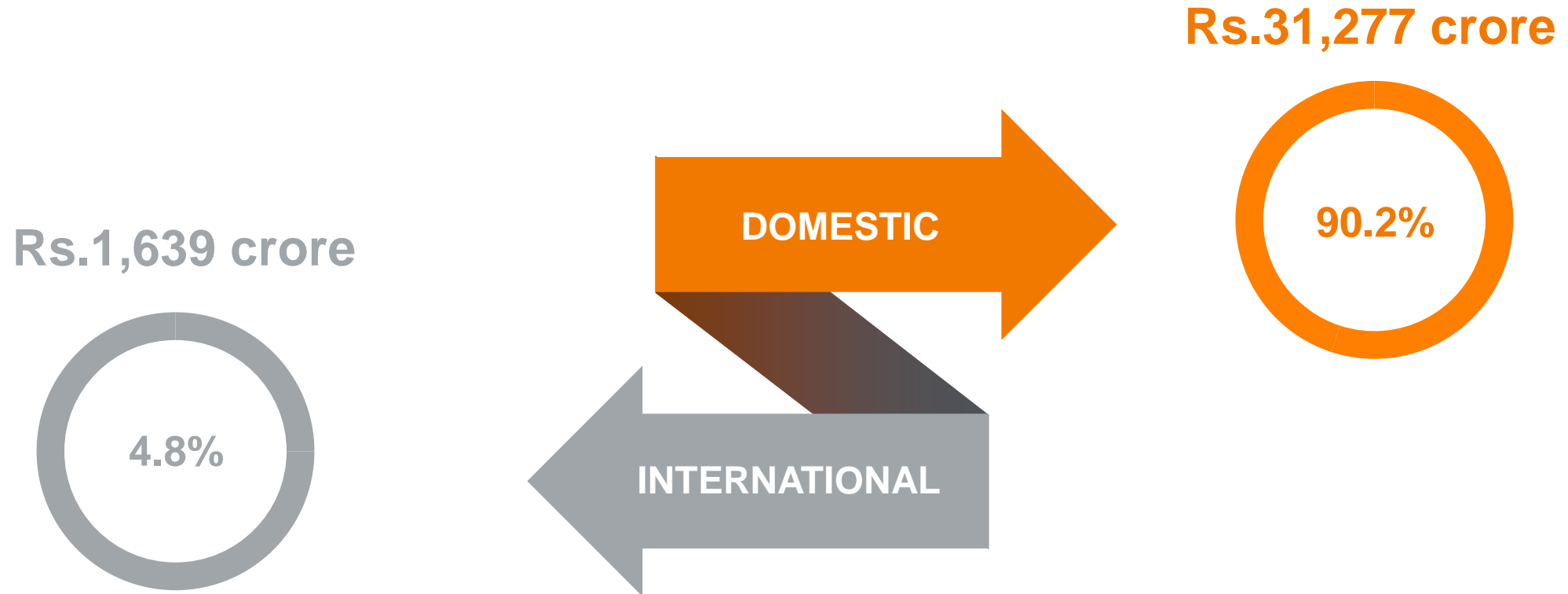
- In FY21, IRCON has secured orders worth Rs.4,157 crore including Rs.187.80 crore orders secured in Q4FY21.
- In Q4FY21, IRCON has won a contract amounting to Rs.187.80 crore for replacement of mechanical signalling at various locations at Moradabad from Northern Railways, Ministry of Railways on a competitive bidding basis amongst PSU's. The tenure for execution of the works is 24 months.
- After closing of the financial year, IRCON has awarded a contract of Railway Electrification worth Rs.659 crore from North Frontier Railways (NFR), Ministry of Railways on competitive bidding basis among PSUs by NFR.





Total Order Book: Rs.34,689 Crore

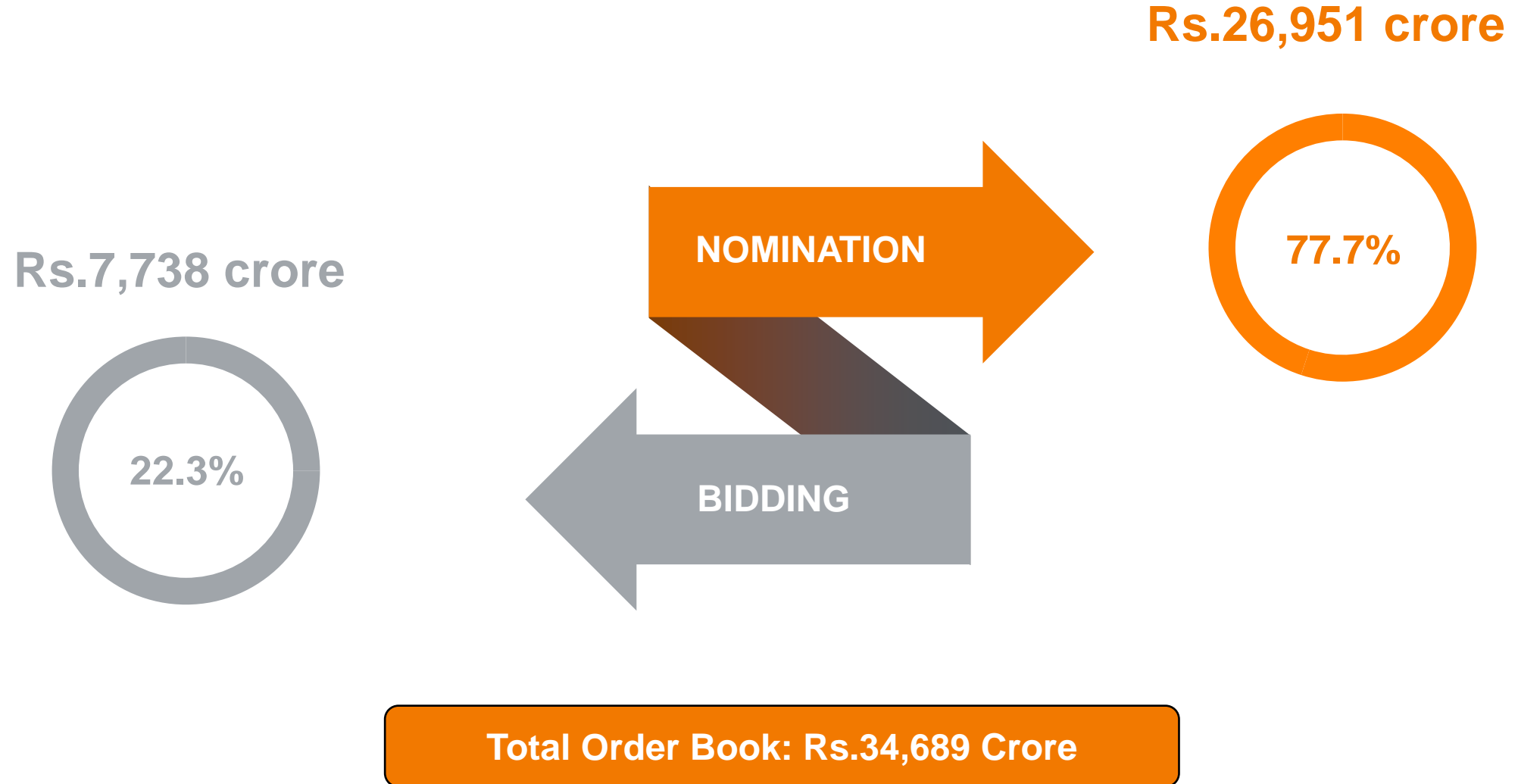




Total Order Book: Rs.34,689 Crore

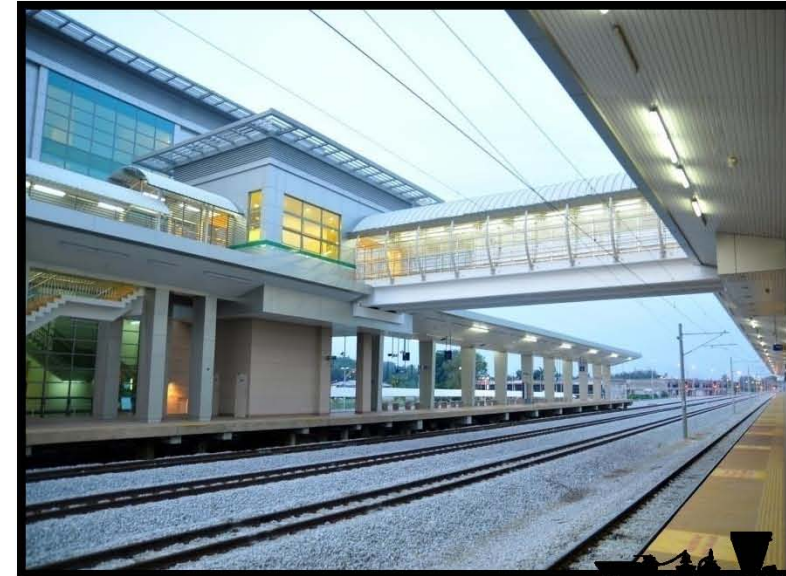


Basis of Order Break-up



Projects







Awards





World HRD Congress: National Awards for Excellence in PSU
Category: Increasing the Geo-Strategic Reach



Elets Magazine: 5th National PSU Summit
Category: Smart Infrastructure for Indian Railways



Elets Magazine: 5th National PSU Summit
Category: Building Sustainable Infrastructure & Development



Elets Magazine: 5th National PSU Summit
Category: Digital Transformation during Covid-19



World CSR Congress Awards
Category: Best Covid-19 Solution for Workforce Management





8th FICCI Quality Systems Excellence Award for Industry
Category: Good practices in Quality Systems



QCI – D.L. Shah Quality Awards 2020
Category: Technological innovation in Tunnelling Industry



ET Now: World HRD Congress Awards
Category: Dream Companies to work for (PSU Sector)



ET Now: World HRD Congress Awards
Category: Dream Companies to work for (Overall Rank 20)



World HRD Congress: National Awards for Excellence in PSU
Category: Innovation Social Media Outreach





12th CIDC Vishwakarma Award

Category: Best Professionally Managed Company
(> Rs. 1,000 crore turnover category)



12th CIDC Vishwakarma Award

Category: Best Construction Project (Mathura - Kasganj project)



12th CIDC Vishwakarma Award

Category: Corona Warriors



12th CIDC Vishwakarma Award

Category: For utmost commitment and vibrant work
environment



World CSR Congress Awards

Category: Best Corporate Social Responsibility Practices





World HRD Congress: National Awards for Excellence in PSU
Category: Exemplary Leader of the Year to CMD



IEI: Eminent Engineer Award
Category: Eminent Engineer Award to CMD



ET Now: World Leadership Awards
Category: Business Leader of the Year to CMD



ET Now: World HRD Congress Awards
Category: Visionary Leader Award to CMD



12th CIDC Vishwakarma Award
Category: Industry Doyen Award to CMD



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For Further Information

**THANK
YOU**

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