



इरकॉन इन्टरनेशनल लिमिटेड

(भारत सरकार का उपक्रम)

IRCON INTERNATIONAL LIMITED

(A Govt. of India Undertaking)

An integrated Engineering and Construction Company



IRCON/SECY/STEX/124

12th November, 2020

BSE Limited Listing Dept./ Dept of Corporate Services Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001 Scrip code / ID: 541956 / IRCON	National Stock Exchange of India Limited Listing Department Exchange Plaza, Plot no. C/I, G Block Bandra –Kurla Complex, Bandra (East) Mumbai – 400 051 Scrip Code: IRCON
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Sub: Intimation of Investor Presentation- Q2 & H1FY21

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of Investor Presentation on quarter & half year ended on 30th September, 2020.

Please take note of above information on record.

Thanking you,

Yours faithfully,
For Ircon International Limited

(Ritu Arora)

Company Secretary & Compliance Officer
Membership No.: FCS 5270













IRCON INTERNATIONAL LTD

Q2 & H1FY21 INVESTOR PRESENTATION





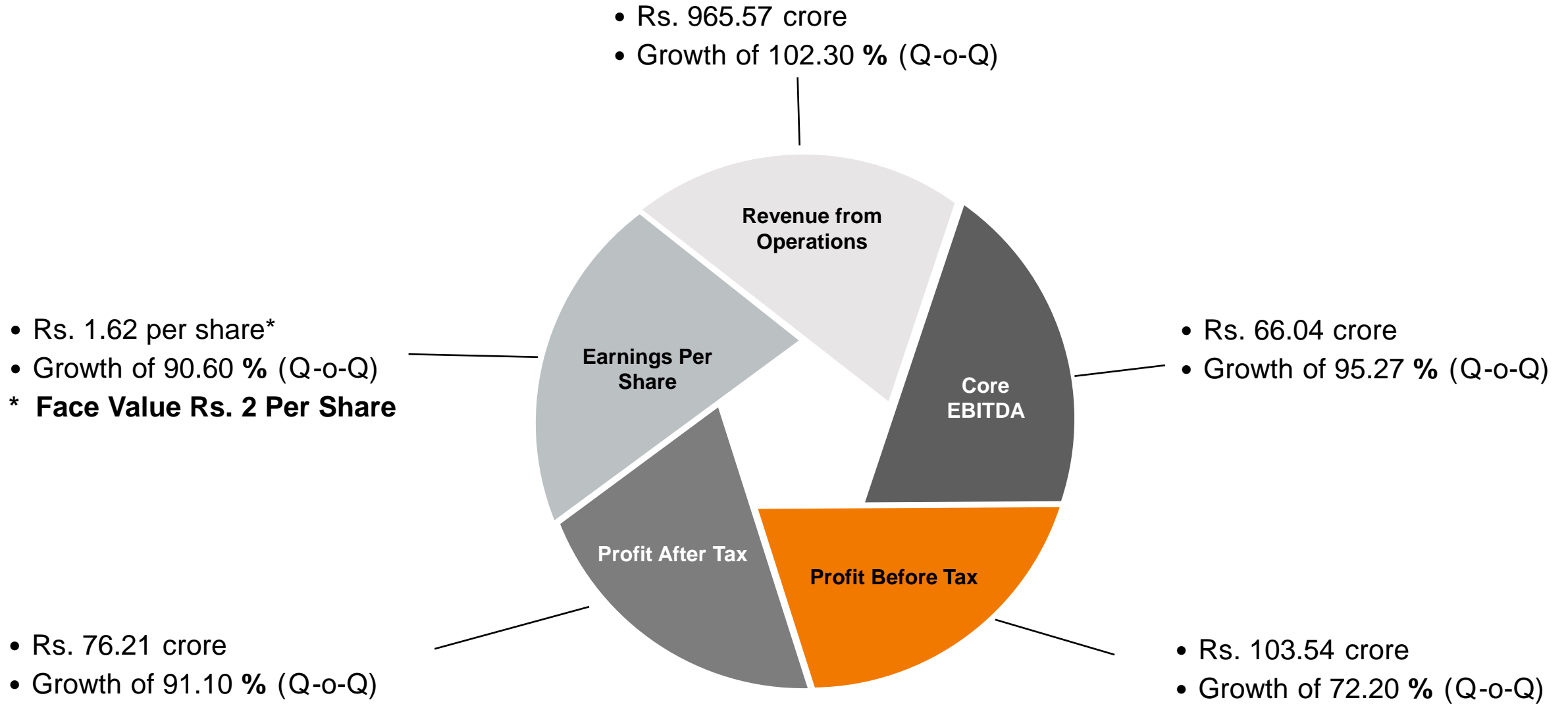
-  **Financial Highlights**
-  **Performance Indicator**
-  **Financials**
-  **Order Book**
-  **Projects**
-  **New Projects**
-  **Awards**
-  **COVID-19 Impact**



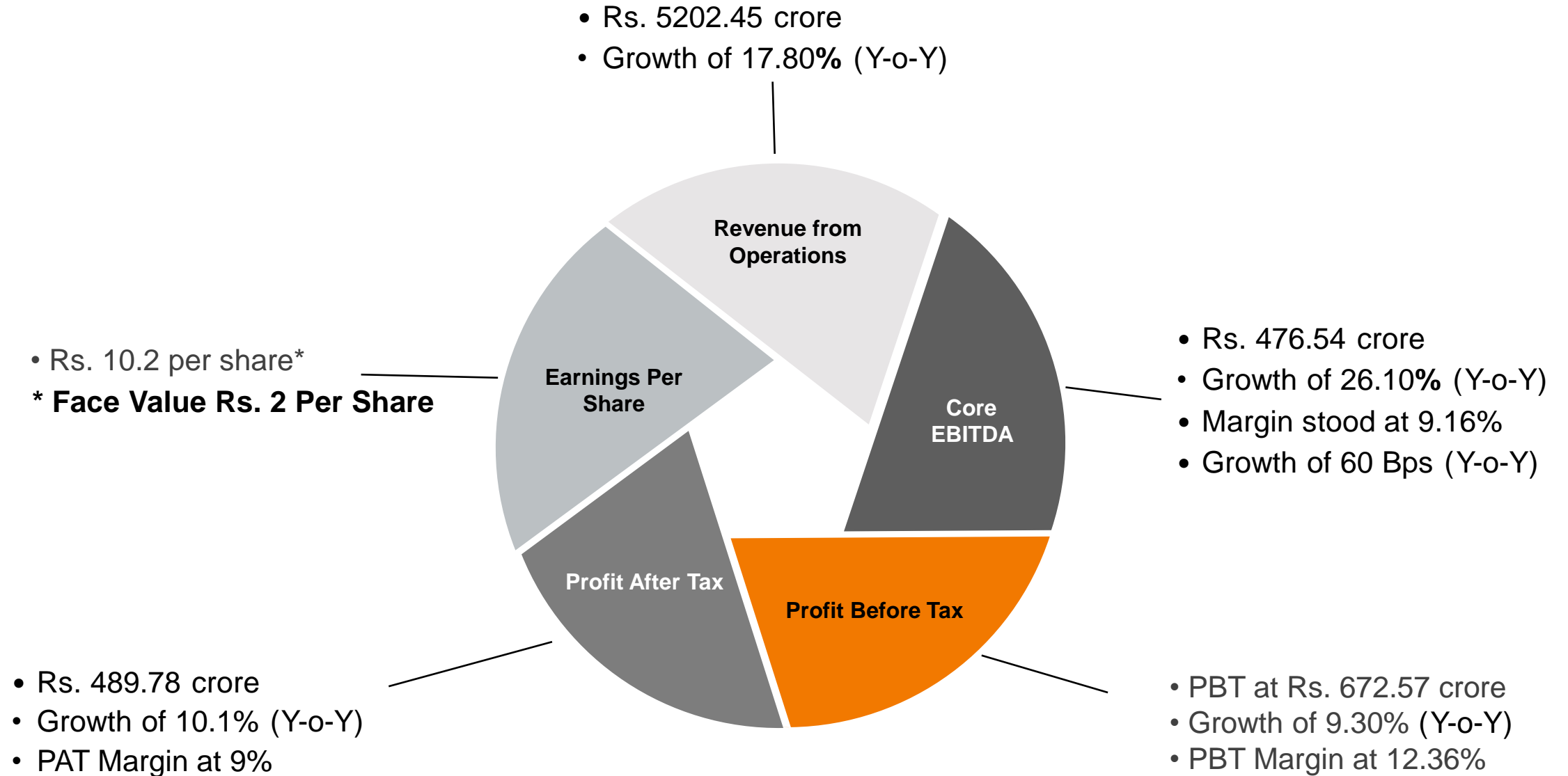
Financial Highlights



Q2FY21 Financial Highlights



FY20 Financial Highlights



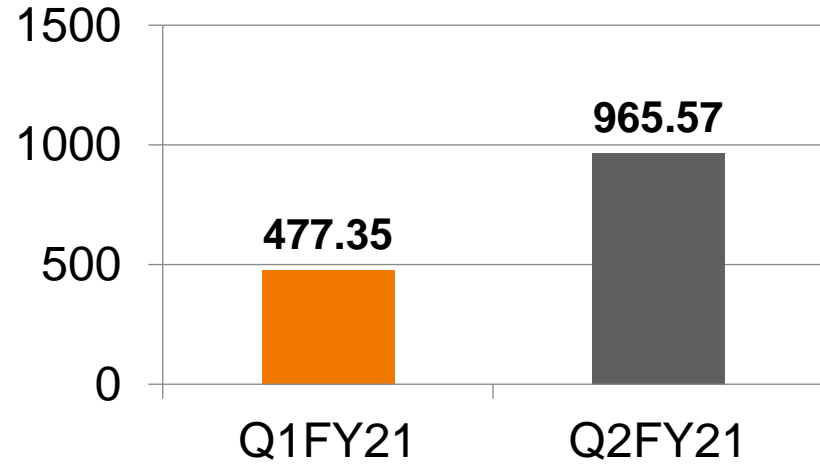
*IRCON underwent 1:5 Stock split in April 2020

Performance Indicators

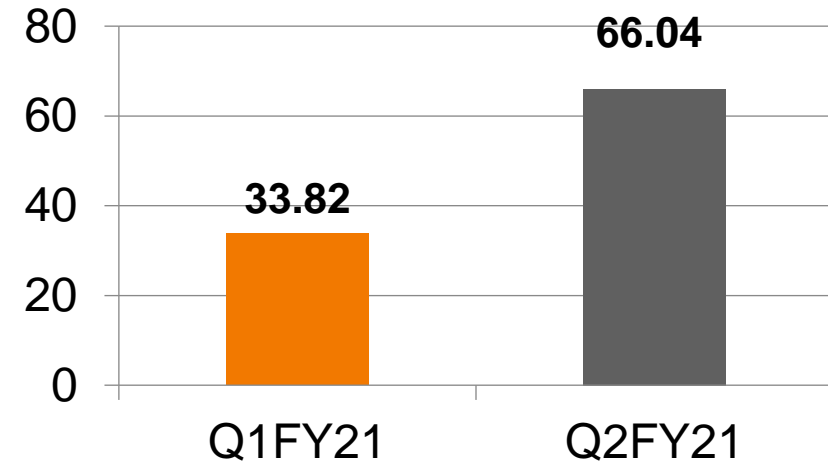


Q2FY21 Performance Indicators (Rs. crore)

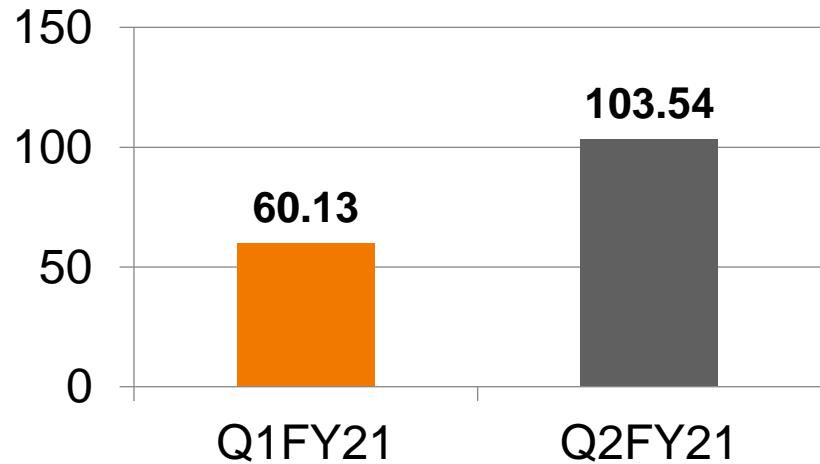
Revenue from Operations



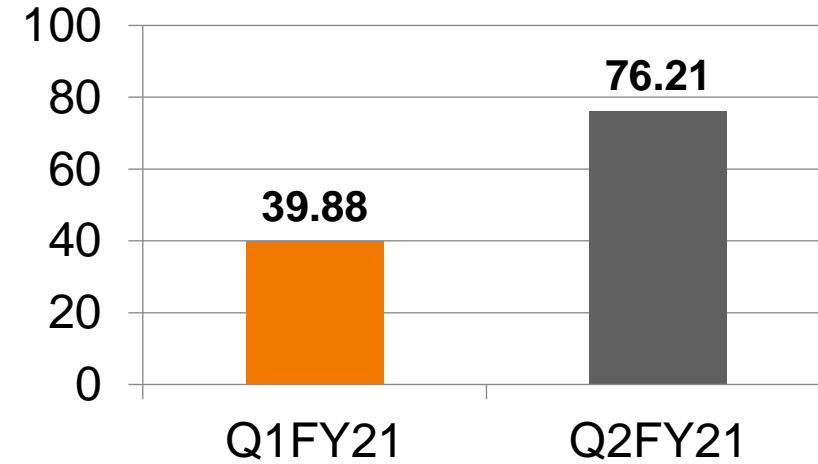
Core EBITDA



Profit Before Tax

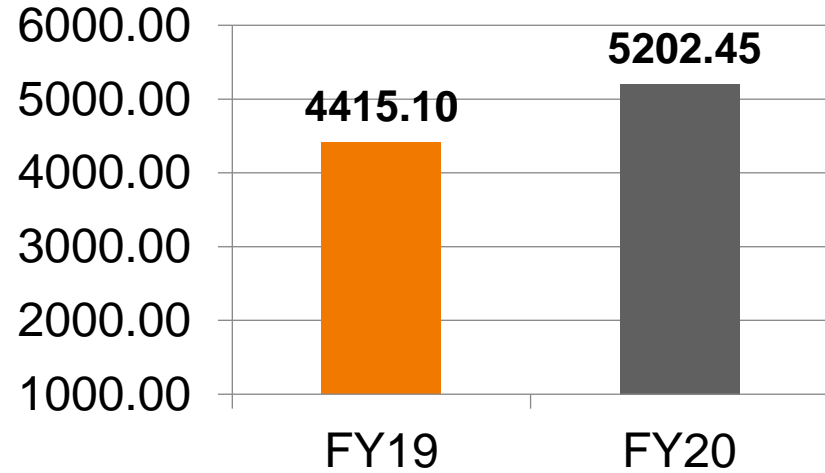


Profit After Tax

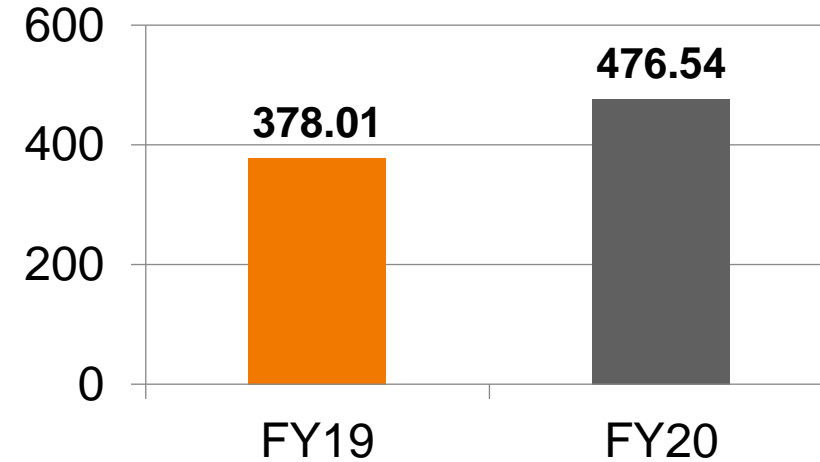


FY20 Performance Indicators (Rs. crore)

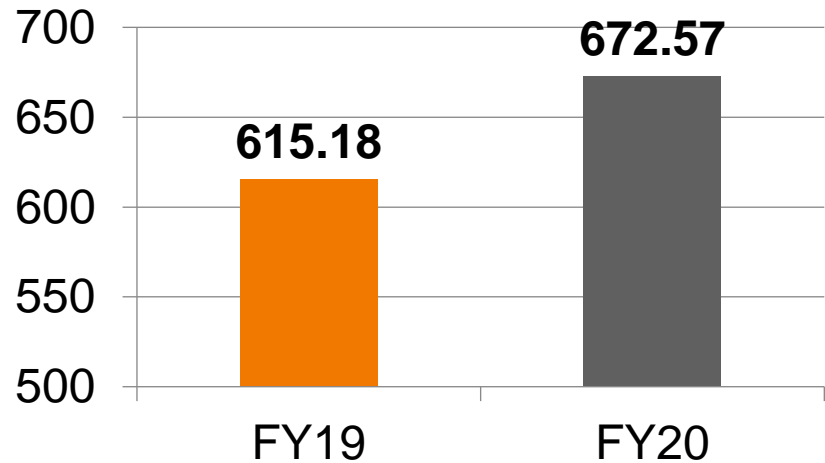
Revenue from Operations



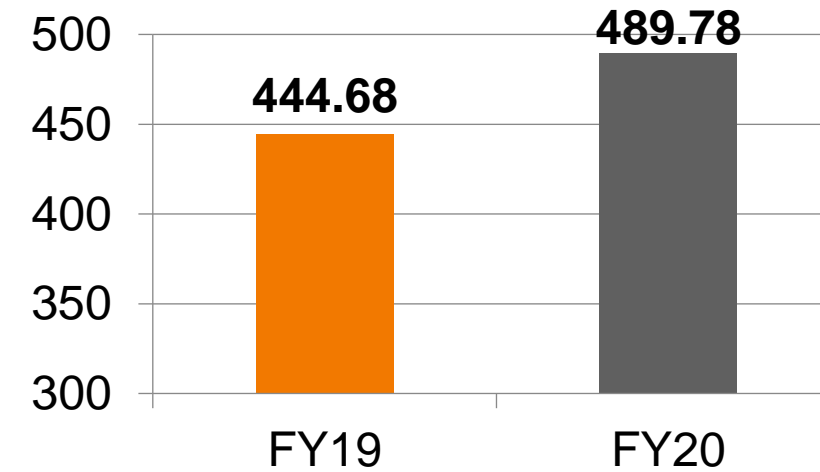
Core EBITDA



Profit Before Tax



Profit After Tax



Financials



Q2 FY21 Income Statement (Standalone)

Note: IRCON underwent 1:5 Stock split in April 2020

INCOME STATEMENT (INR Cr)	Q2-FY21	Q1-FY21	Q-o-Q	Q2-FY20	Y-o-Y
Operating Revenue	965.57	477.35	102.30 %	1161.12	(16.80%)
Total Expenses (Excl. Depreciation & Finance Cost)	899.53	443.53	102.80%	1071.76	(16.10%)
Core EBITDA	66.04	33.82	95.30%	89.36	(26.10%)
Core EBITDA Margins (%)	6.84%	7.08%	(24 bps)	7.70%	(86 bps)
Depreciation	6.27	6.22	(0.80%)	2.94	113.30%
Finance Cost	5.82	3.60	61.70%	6.10	(4.60%)
Other Income	49.59	36.13	37.30%	56.89	(12.80%)
Profit Before Tax	103.54	60.13	72.20%	137.21	(24.50%)
Tax	27.33	20.25	35.00%	49.51	(44.80%)
Profit After Tax	76.21	39.88	91.10%	87.70	(13.10%)
PAT Margin (%)	7.51	7.77%	(26 bps)	7.20	31 bps
Other Comprehensive Income	0.70	(1.65)	(142%)	2.03	(66%)
Total Comprehensive Income	76.91	38.23	101%	89.73	(14%)
EPS Diluted (INR) (Face Value Rs. 2 each)	1.62	0.85	90.60%	1.86	(12.90%)



FY20 Income Statement (Standalone)

*IRCON underwent 1:5 Stock split in April 2020

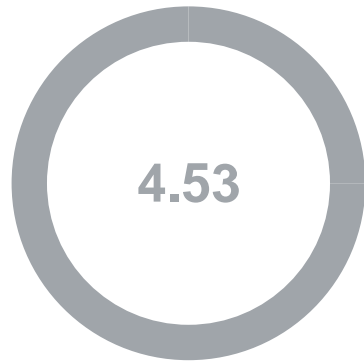
INCOME STATEMENT (INR Cr)	FY20	FY19	Y-o-Y
Operating Revenue	5202.45	4415.10	17.8%
Total Expenses (Excl. Depreciation & Finance Cost)	4725.91	4037.09	17.1%
Core EBITDA	476.54	378.01	26.1%
Core EBITDA Margins (%)	9.16%	8.56%	60 bps
Depreciation	15.93	11.70	36.2%
Finance Cost	27.31	15.57	75.4%
Other Income	239.27	264.44	(9.5%)
Profit Before Tax	672.57	615.18	9.3%
Tax	182.79	170.50	7.2%
Profit After Tax	489.78	444.68	10.1%
PAT Margin (%)	9.00%	9.50%	(50 bps)
Other Comprehensive Income	(2.95)	(7.79)	62.1%
Total Comprehensive Income	486.83	436.89	11.4%
EPS Diluted (INR)* (Face Value Rs. 2 each)	10.42	9.46	10.2%



• Order Book •



Rs. 1417.44 crore



Railways

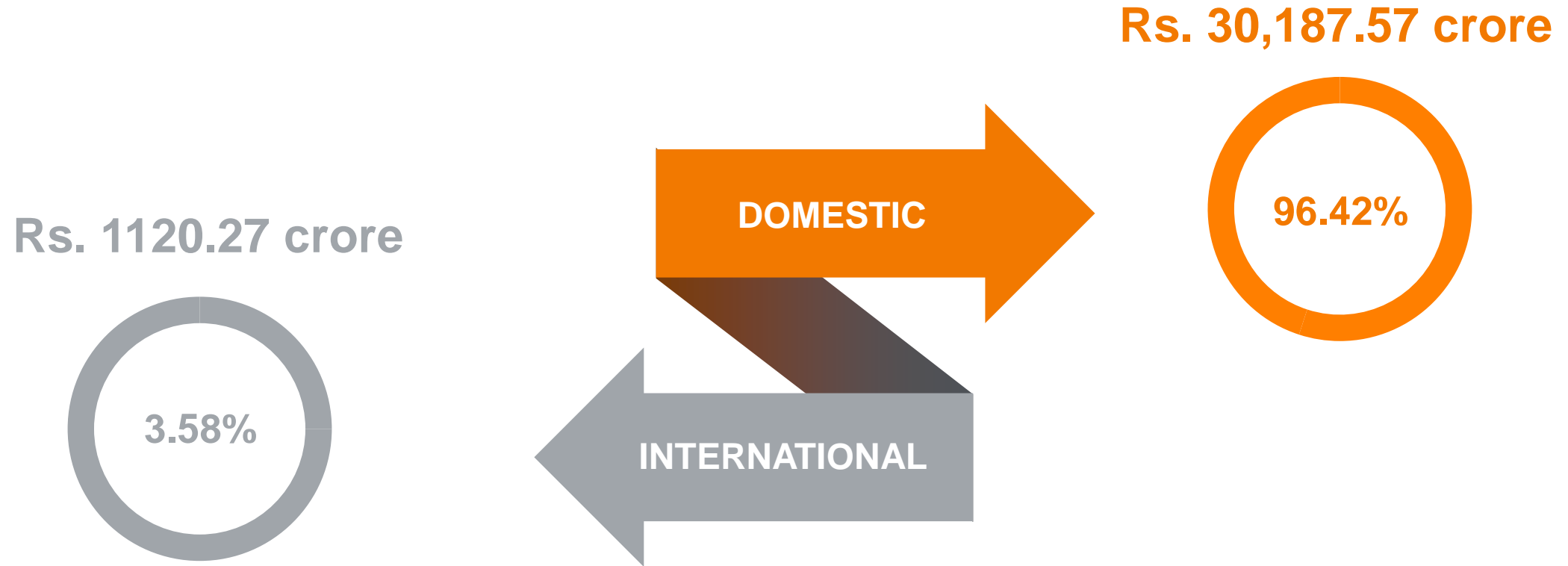
Highways

Rs. 29,890.40 crore

95.47%

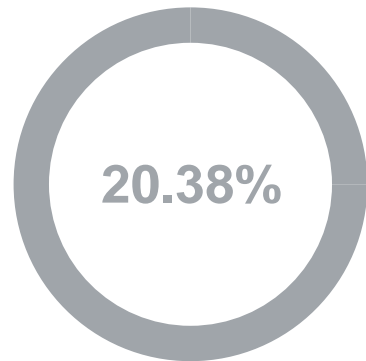
Total Order Book: Rs. 31,307.84 Crore





Order Book – Nomination Vs. Bidding

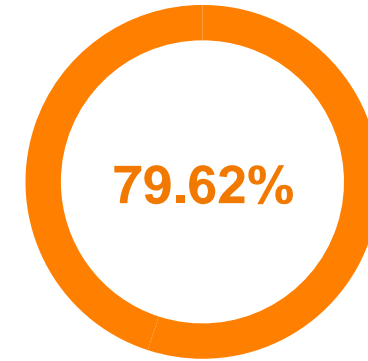
Rs. 6381.65 crore



NOMINATION

Rs. 24,926.19 crore

79.62%

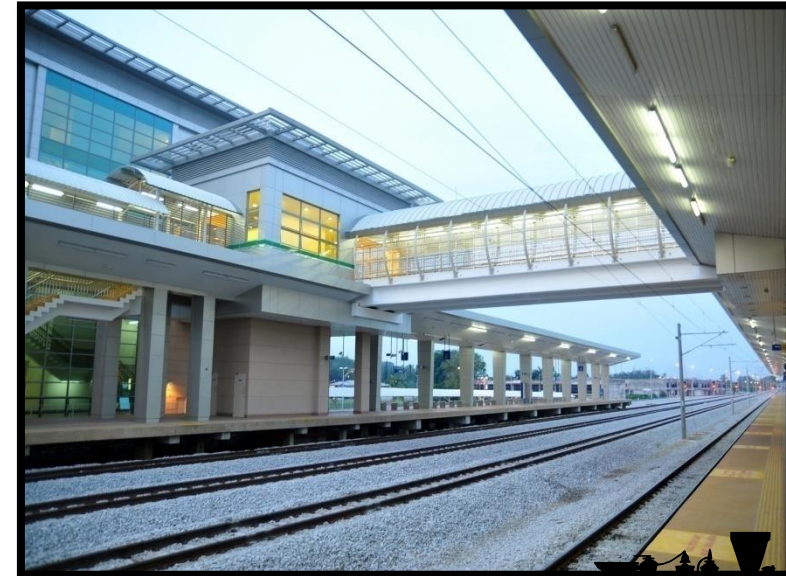


BIDDING



Projects







• New Projects •



In Q2FY21, IRCON has won two orders worth approx. Rs. 2300 Crore.

1. Work order for construction of nine Road over Bridges worth more than Rs. 400 crore from Ministry of Railways, Government of India on competitive bidding basis among the PSUs.
2. Railway Electrification Works for various routes of 2251 Route Kilo meter (RKM) worth approx. Rs.1900 crore on competitive bidding basis among PSUs from the Ministry of Railways, Government of India.



Awards





7th FICCI Quality Systems Excellence Award for Industry
Category: Good practices in Quality Systems



Golden Peacock Award
Category: Risk Management



Golden Peacock Award
Category: Corporate Social Responsibility



16th National Awards - 1st Prize Excellence in Cost Management
Category: for Infrastructure and Construction Services



7th PSU Governance Now Award
Category: Increasing Geo - Strategic Reach Award





ET NOW: World HRD Congress Award

Category: National Best Employer Brand Award



ET NOW: Stars of the Industry Award

Category: Talent Leadership Award - For Excellence in HR
(Organisational Award)



ET NOW: World HRD Congress Award

Category: Business Leader of the Year Award to CMD IRCON



SKOCH Order of Merit

Category: Capacity Building & Training (HRM)



SKOCH Order of Merit

Category: Shivpuri - Guna Highway Project





SKOCH Order of Merit

Category: Mechanization of Track Laying Process through Automatic NTC Machine



Institute of Economic Studies (IES) Award, Sri Lanka

Category: Outstanding Global Leadership Award to CMD IRCON



ET NOW: Stars of the Industry Award

Category: CEO with HR orientation Award to CMD IRCON



7th PSU Governance Now Award

Category: PSU Leadership Award to CMD IRCON



COVID-19 Impact



- The Company is actively monitoring the impact of the Covid-19 pandemic on its financial condition, liquidity, operations, work force etc.
- The Company has been able to resume operations at various project sites from the beginning of May'2020 in a gradual manner. The Company has made substantial improvement in its revenue from operations in the second quarter of 2020-21 as compared to the previous quarter (Quarter ended 30, June'2020).
- The Company expects to recover the carrying amount of its assets comprising property, plant and equipment, investment properties, intangible assets, right of use assets, inventory, advances, trade receivables, deferred taxes, other financial and non-financial assets etc. in the ordinary course of business based on information available on current economic conditions.
- The Company will continue to monitor closely any material changes to future economic conditions, while steps are being taken to improve its working efficiencies.



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For Further Information

**THANK
YOU**

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